



PROFILER

A man with a beard, wearing a grey quilted jacket and dark pants, stands on a grassy hillside. He is looking out over a vast valley towards a sunset. The sky is a mix of orange, yellow, and blue. The valley below is filled with houses and trees, and a body of water is visible in the distance. The overall mood is contemplative and inspiring.

# **THE COACHING PROFILER**

*Do you have the traits for a career  
in Coaching...*



# 20 QUESTIONS... (PLUS A FEW EXTRAS)

- 1 I've been in Corporate life for 20+ years (or I may have had my own business).
- 2 I have a good understanding of small to large businesses and how they operate.
- 3 People are always asking for my advice regarding business and I enjoy helping them out.
- 4 I feel like I've been doing free consulting for years, helping others out here and there.
- 5 I really enjoy being around and analyzing businesses, the way they operate etc.
- 6 I often look at businesses and think about what they could be doing better.
- 7 I love the idea of being able to make a difference in people's lives.
- 8 I'm a people person; I genuinely enjoy interaction with others and seeing them succeed.
- 9 I feel like I'm at the next stage in my career and am looking at the "what's next" for me.
- 10 I feel that some of the skills I have acquired over my working life would lend well to helping others with their business.
- 11 I am equally comfortable working on my own and in a team environment.
- 12 The right career choice to me is about more than just the money.
- 13 I don't feel that I have peaked in my working career yet and have more to offer.
- 14 I'm still thirsty to keep learning and improving myself.
- 15 I like reading books on successful people who are inspirational.
- 16 I have the drive and passion to work at something new, rather than doing the same old thing, or putting myself out to pasture.
- 17 I'm a positive and optimistic person who enjoys change and variety.
- 18 I enjoy challenges and enjoy the stimulation of being challenged.
- 19 I'm prepared to work hard to be successful.
- 20 I love solving problems and making things work.

**HOW MANY DID YOU TICK?**

# HOW DO YOU FEEL ABOUT YOUR CURRENT CAREER

- 1** I'm tired of the rat race and the politics of being in corporate life
- 2** I feel like a small cog in a big wheel
- 3** I'm not achieving my own potential
- 4** Work's not fulfilling
- 5** I don't feel like I can do this for another decade or more
- 6** I don't have anything that I'm really looking forward to at work
- 7** I've lost my passion for what I do
- 8** Long hours impacts on my family & relaxation time
- 9** I'm sick of the travel
- 10** I don't feel well rewarded for my efforts
- 11** I have very little control over the money I make
- 12** I have very little control over the hours I work
- 13** I have very little control over the freedom I have in my role
- 14** I'm tired of the way the goal-posts keep being moved
- 15** I've gone about as far as I can go in my current career

## HOW MANY DID YOU TICK?

# WHAT DO YOU WANT FROM THE NEXT CHAPTER IN YOUR CAREER

- 1** It's important to me to feel that I'm making a valuable contribution in my work
- 2** I'd like to feel valued in my role
- 3** I want to keep striving to achieve what I think I'm capable of
- 4** I want to feel passionate about my work
- 5** I need a better work/life balance to give me more time with my family
- 6** I need to find a role that is less stressful
- 7** I want to feel positively challenged each day
- 8** I need variety in my role, rather than the same-old-same-old
- 9** It's time to be the Master of my own destiny
- 10** I've spent years building other peoples businesses, now it's time to start building my own
- 11** I want to create wealth for myself and my family
- 12** I love the idea of being able to help other business owners, while being rewarded for my efforts

## HOW MANY DID YOU TICK?

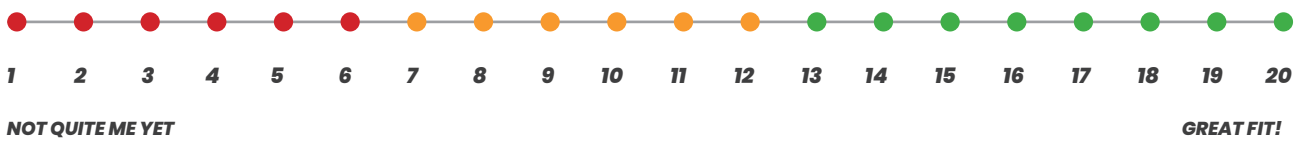
# WHERE FROM HERE?

Have a look at how many boxes you've ticked for each part of the checklist.

The purpose of having you cast your eyes down the list of questions is really to help you think about whether changing careers is something for now, or maybe something for later on...

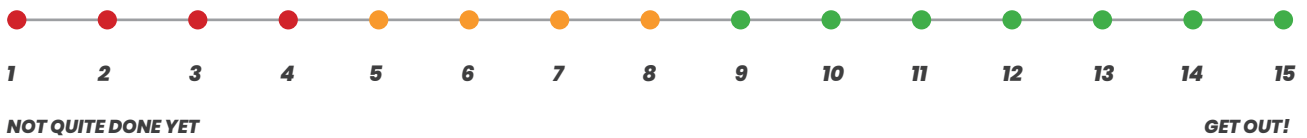
From the 1st part of the checklist the main purpose of the questions was to see if you've got the types of traits and attitudes that successful consultants have. It should answer the question...

## Have I got the traits? (From the 1st part of the checklist)



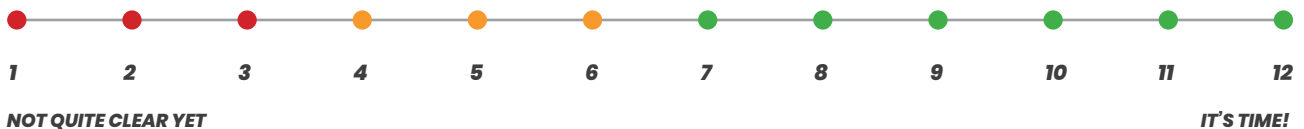
The 2nd part was a list of comments that we've heard from people in corporate roles (or ex-corporate roles) who had issues that were causing them to stop and think if they were in the right place. It should answer the question...

## Am I over it? (From the 2nd part of the checklist)



The 3rd part was a list of comments that people have told us they are looking for in the next chapter of their careers. It should answer the question...

## Am I ready? (From the 3rd part of the checklist)



If you're in the green then do some more digging... there's an excellent alternative to what you are doing at the moment that's a pretty good match for you... in fact there's a whole new world of possibilities for your talents and energy! So check out the 1 hour overview Video (Consultant Opportunity) if you haven't already, and book in for a Discovery Call to discuss the possibilities further.

**Access the Info Pack @ [trustedadvisornetwork.co.uk/infopack-access](https://trustedadvisornetwork.co.uk/infopack-access)**